

# AGENDA

## **1. Membership**

- 2011 Results
- 2012 Goals

## 2011 Year End Membership by District

District	District Geography	2010	2011	Delta	Delta %
District 1	GA, AL, SC, TN, MS	690	656	(34)	-5%
District 2	FL	797	822	25	3%
District 3	NC, VA, MD, DC, 1 WV	1375	1350	(25)	-2%
District 4	PA	1057	1049	(8)	-1%
District 5	NJ, DE	1192	1208	16	1%
District 6	NY	1313	1343	30	2%
District 7	CT, RI, 1 MA	822	869	47	6%
District 8	MA	808	811	3	0%
District 9	ME, NH, VT	231	248	17	7%
District 10	MI	471	474	3	1%
District 11	OH, KY, some WV, PA	1420	1306	(114)	-8%
District 12	IN	440	454	14	3%
District 13	IL, WI, some MO	942	883	(59)	-6%
District 14	IA, MN, ND, SD	309	300	(9)	-3%
District 15	KS, OK, MO, NE	305	347	42	14%
District 16	LA, TX, AR	550	577	27	5%
District 17	CO, NM, WY	504	478	(26)	-5%
District 19	MT, UT, NV, ID	57	55	(2)	-4%
District 20	AZ, S CA, 1 NV, 1 UT, 1 HI	856	1035	179	21%
District 21	N CA, 1 NV	552	559	7	1%
District 22	OR, WA	171	199	28	16%
District 23	Eastern Canada	283	284	1	0%
District 24	Central Canada	116	118	2	2%
District 25	Greece	252	314	62	25%
District 26	Western Canada	83	88	5	6%
District 27	Cyprus	31	54	23	74%
District 28	US At Large & Other	457	590	133	29%
	US Districts	14862	15023	161	1%
	US At Large & Other	457	590	133	29%
	Canada	482	490	8	2%
	Greece & Cyprus	283	368	85	30%
	Overall	16084	16471	387	2%
	US Districts ex D7	14040	14154	114	1%

## 2011 Year End Membership: Top 10 Districts

1. 2011 Total Membership			
Rank	District	District Geography	Value
1	D03	NC, VA, MD, DC, 1 WV	1350
2	D06	NY	1343
3	D11	OH, KY, some WV & PA	1306
4	D05	NJ, DE	1208
5	D04	PA	1049
6	D20	AZ, S CA, 1 NV, 1 UT, 1 HI	1035
7	D13	IL, WI, part of MO	883
8	D07	CT, RI, 1 MA	869
9	D02	FL	822
10	D08	MA	811

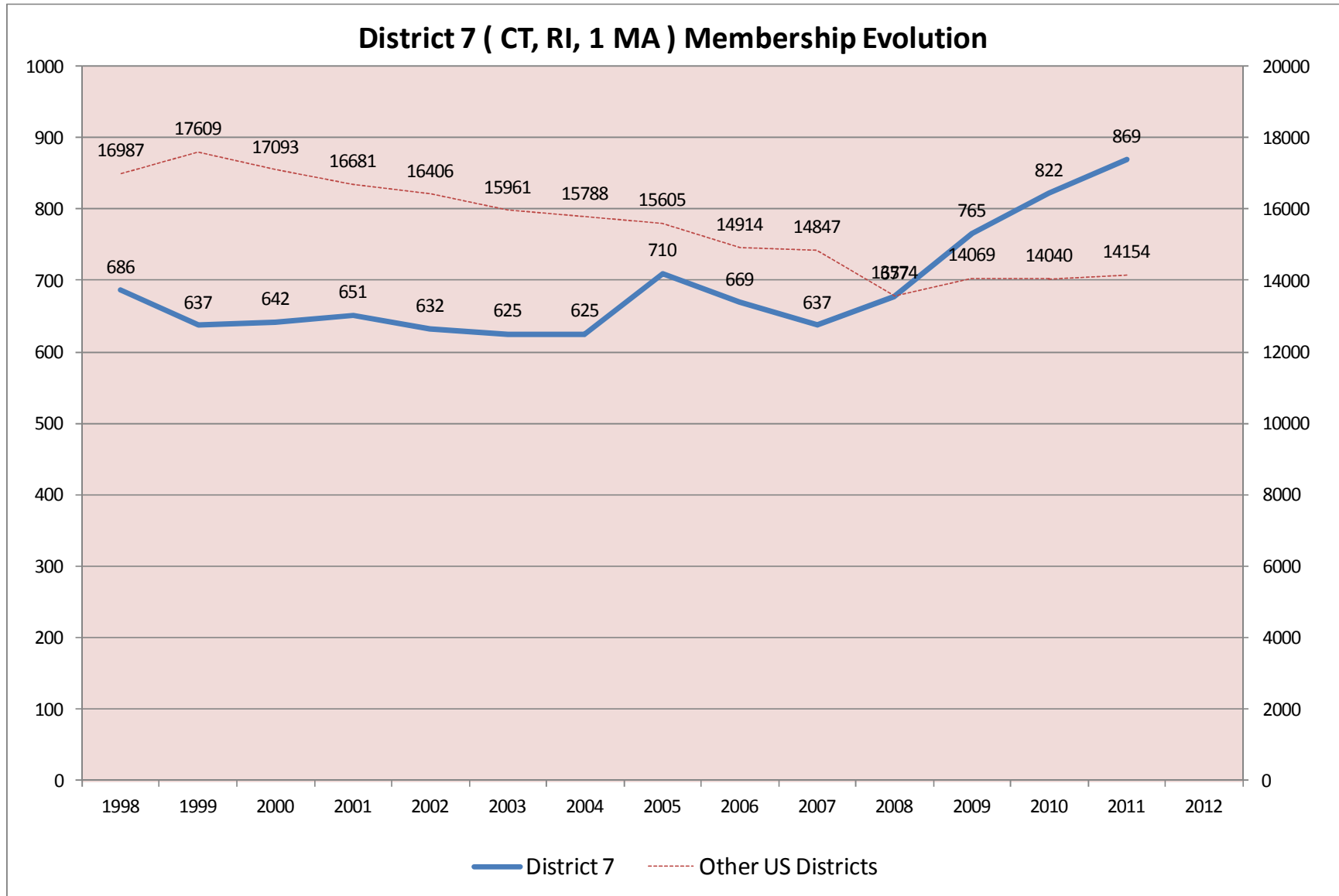
2. 2011 Y-Y Membership increase			
Rank	District	District Geography	Value
1	D20	AZ, S CA, 1 NV, 1 UT, 1 HI	179
2	D25	Greece	62
3	D07	CT, RI, 1 MA	47
4	D15	KS, OK, MO, NE	42
5	D06	NY	30
6	D22	OR, WA	28
7	D16	LA, TX, AR	27
8	D02	FL	25
9	D27	Cyprus	23
10	D09	ME, NH, VT	17

3. 2011 Membership above Goal			
Rank	District	District Geography	Value
1	D25	Greece	49
2	D20	AZ, S CA, 1 NV, 1 UT, 1 HI	35
3	D15	KS, OK, MO, NE	27
4	D07	CT, RI, 1 MA	19
5	D27	Cyprus	19
6	D22	OR, WA	14
7	D09	ME, NH, VT	8
8	D16	LA, TX, AR	2
9	D26	Western Canada	0
10	D12	IN	-6

4. 2011 Initiations (All Groups)			
Rank	District	District Geography	Value
1	D06	NY	149
2	D05	NJ, DE	117
3	D20	AZ, S CA, 1 NV, 1 UT, 1 HI	116
4	D25	Greece	113
5	D07	CT, RI, 1 MA	93
6	D03	NC, VA, MD, DC, 1 WV	89
7	D04	PA	83
8	D01	GA, AL, SC, TN, MS	73
9	D02	FL	64
10	D16	LA, TX, AR	59

5. 2011 Retention Measure			
Rank	District	District Geography	Percent
1	D07	CT, RI, 1 MA	97.9%
2	D26	Western Canada	96.7%
3	D12	IN	96.4%
4	D21	N CA, 1 NV	95.9%
5	D09	ME, NH, VT	95.8%
6	D22	OR, WA	95.2%
7	D10	MI	93.9%
8	D04	PA	93.7%
9	D20	AZ, S CA, 1 NV, 1 UT, 1 HI	93.6%
10	D15	KS, OK, MO, NE	93.5%

# Yankee District 7 since 1998



## 2011 Year End Membership by Chapter in District 7

Chapter	ChapterCity	2010	2011	Delta	Delta %
48	Waterbury, CT	92	103	11	12%
58	Hartford, CT	67	76	9	13%
62	Bridgeport, CT	89	96	7	8%
90	Danbury, CT	32	30	-2	-6%
98	New Haven , CT	51	56	5	10%
99	Stamford, CT	80	94	14	18%
106	Providence, RI	64	65	1	2%
110	Norwich , CT	115	113	-2	-2%
117	New Britain, CT	54	54	0	0%
126	Meriden, CT	16	15	-1	-6%
245	Newport, RI	55	54	-1	-2%
250	New London, CT	42	50	8	19%
387	Norwalk , CT	22	21	-1	-5%
418	Danielson, CT	43	42	-1	-2%
	Total D7	822	869	47	6%

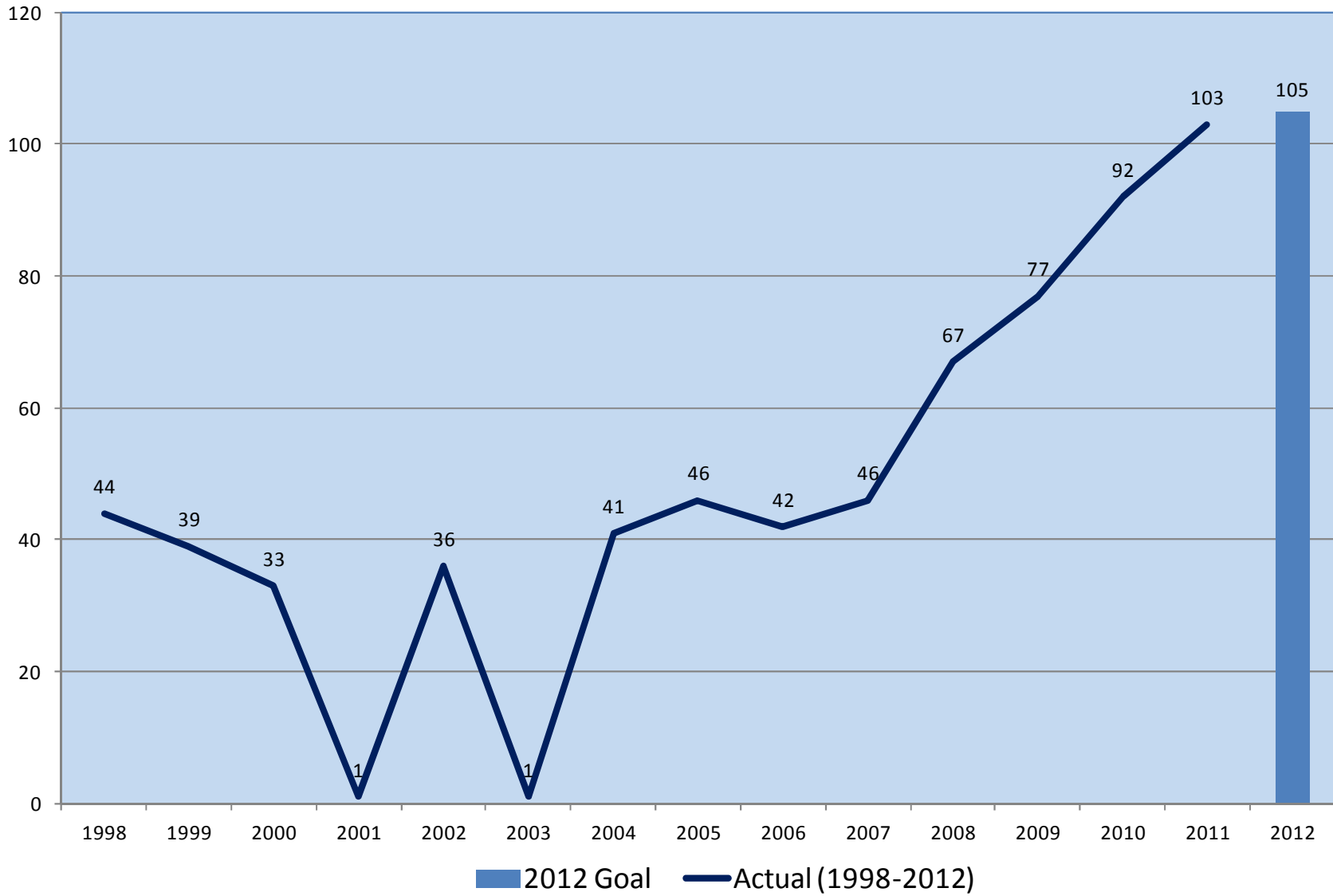
## 2011 Year End Membership: Top 30 Chapters

1. 2011 Total Membership				2. 2011 Y-Y Membership increase				3. 2011 Membership above Goal				4. 2011 Initiations (All Groups)			
Rank	Chapter	Chapter City	Value	Rank	Chapter	Chapter City	Value	Rank	Chapter	Chapter City	Value	Rank	Chapter	Chapter City	Value
1	A145	Denver, CO	299	1	A219	Scottsdale, AZ	47	1	A219	Scottsdale, AZ	28	1	A219	Scottsdale, AZ	39
2	A029	Houston, TX	233	2	A275	Tucson, AZ	45	2	A275	Tucson, AZ	25	2	A102	Lowell, MA	37
3	A088	Warren, OH	200	3	A102	Lowell, MA	29	3	A224	Bakersfield, CA	18	3	A001	Atlanta, GA	31
4	A001	Atlanta, GA	174	4	A024	Boston, MA	26	4	A444	El Cajon, CA	18	4	A200	Brooklyn, NY	31
5	A024	Boston, MA	172	5	A453	Wyckoff, NJ	25	5	A102	Lowell, MA	17	5	A048	Waterbury, CT	25
6	A080	Worcester, MA	166	6	A154	Portland, OR	23	6	A511	Ocean City, MD	17	6	A054	Paramus, NJ	25
7	A453	Wyckoff, NJ	165	7	A003	Birmingham, AL	22	7	A001	Atlanta, GA	16	7	A453	Wyckoff, NJ	23
8	A054	Paramus, NJ	163	8	AHJ004	Attica, Greece	21	8	A029	Houston, TX	14	8	A405	New Rochelle, NY	23
9	A438	Falls Church, VA	160	9	A001	Atlanta, GA	20	9	A108	Jersey City, NJ	11	9	A099	Stamford, CT	22
10	A405	New Rochelle, NY	155	10	ACY005	Kaimakli, Cyprus	19	10	A024	Boston, MA	10	10	A029	Houston, TX	20
11	A031	Washington, DC	149	11	A224	Bakersfield, CA	18	11	A342	Long Beach, CA	10	11	ACY005	Kaimakli, Cyprus	19
12	A122	Norfolk, VA	148	12	A444	El Cajon, CA	18	12	A048	Waterbury, CT	10	12	A456	Manhasset, NY	19
13	A078	Merrillville, IN	145	13	A511	Ocean City, MD	17	13	A396	Chicago, IL	10	13	AHJ004	Attica, Greece	18
14	A053	St. Louis, MO	141	14	A029	Houston, TX	17	14	A002	Charlotte, NC	9	14	AHJ001	Athens, Greece	17
15	A063	Akron, OH	140	15	A528	Palm Desert, CA	17	15	A412	San Fernando, CA	9	15	A463	Sarasota-Bradenton	17
16	A059	Canton, OH	139	16	AHJ008	Serres, Greece	17	16	A178	Tacoma, WA	9	16	A438	Falls Church, VA	17
17	A034	Pittsburgh, PA	128	17	A540	Honolulu, HI	16	17	A516	Frederick, MD	8	17	ACJ007	Montreal, PQ	16
18	A043	Milwaukee, WI	126	18	AHJ014	Kavala, Greece	16	18	A394	Fort Lauderdale, FL	8	18	AHJ010	Holargos, Greece	16
19	A480	Sevens Hills, OH	125	19	A013	Tulsa, OK	15	19	A078	Merrillville, IN	7	19	A540	Honolulu, HI	15
20	A456	Manhasset, NY	124	20	A002	Charlotte, NC	14	20	A058	Hartford, CT	7	20	AHJ014	Kavala, Greece	15
21	A041	Brooklyn, NY	123	21	A099	Stamford, CT	14	21	A156	Canonsburg, PA	7	21	ACJ001	Toronto, ON	15
22	A030	Baltimore, MD	119	22	A039	Haverhill, MA	14	22	A250	New London, CT	7	22	A601	Istanbul, Turkey	15
23	A156	Canonsburg, PA	118	23	A538	College Station, TX	14	23	A082	Portland, ME	7	23	A093	Chicago, IL	15
24	A069	Cherry Hill, NJ	117	24	AHJ013	Argalasti, Greece	14	24	A518	Clearlake City, TX	7	24	A145	Denver, CO	15
25	A284	Columbia, SC	115	25	A539	Sofia, Bulgaria	14	25	A432	Norristown, PA	6	25	A275	Tucson, AZ	14
26	A066	Minneapolis, MN	115	26	A401	Melbourne, FL	13	26	A495	Whitestone, NY	6	26	A539	Sofia, Bulgaria	14
27	A072	Trenton, NJ	114	27	A037	Syracuse, NY	13	27	A153	Sacramento, CA	5	27	A455	West Nyack, NY	14
28	A110	Norwich, CT	113	28	A455	West Nyack, NY	13	28	A531	Lancaster, CA	5	28	A030	Baltimore, MD	14
29	ACJ007	Montreal, PQ	113	29	A501	Albuquerque, NM	13	29	A200	Brooklyn, NY	5	29	A041	Brooklyn, NY	14
30	A051	Yonkers, NY	112	30	A069	Cherry Hill, NJ	12	30	A453	Wyckoff, NJ	4	30	AHJ008	Serres, Greece	13

## 2012 Year End Membership Goal by Chapter in District 7

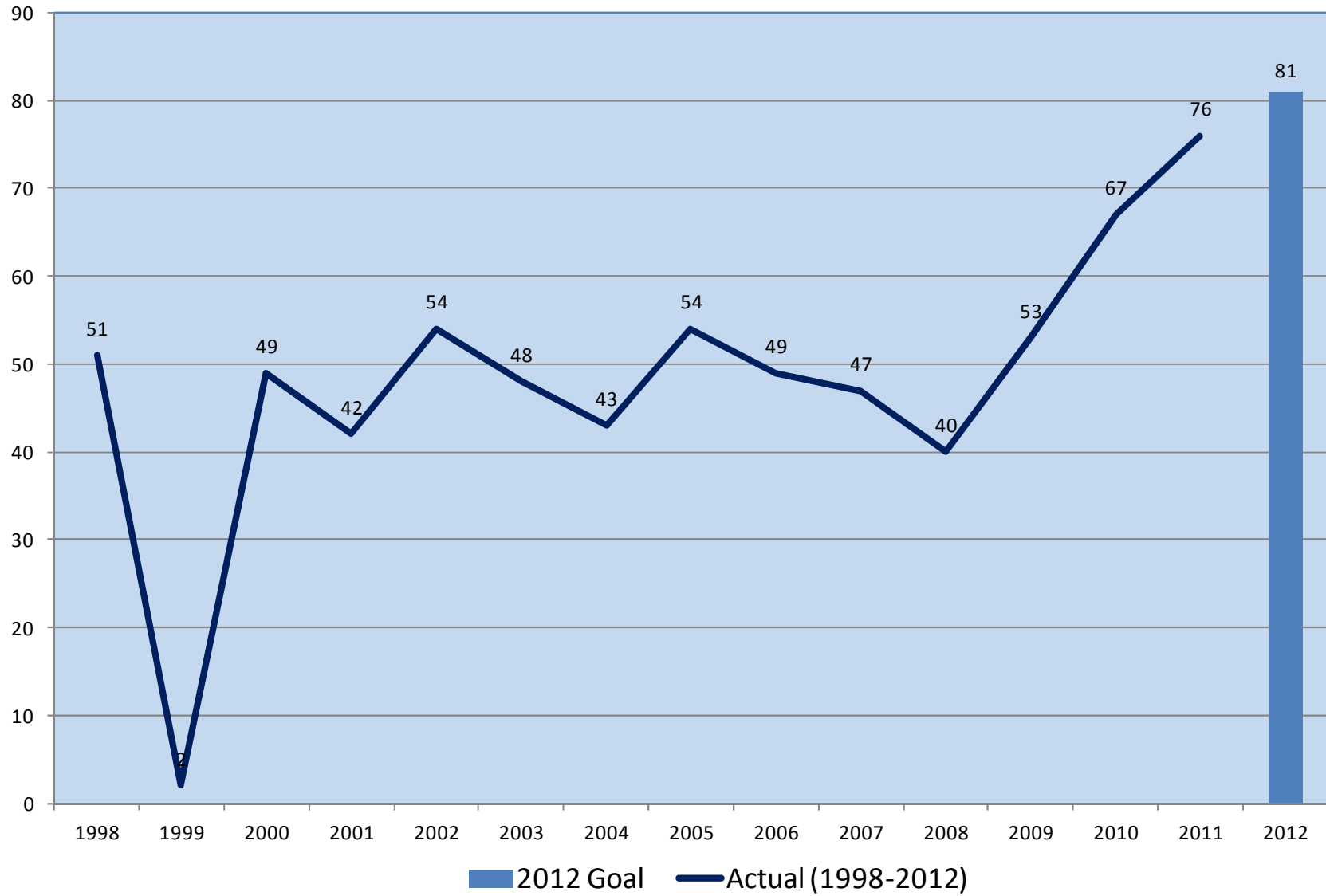
				Goal	2012-11	2012-11	
Chapter	ChapterCity	2010	2011	2012	Delta	Delta %	
48	Waterbury, CT	92	103	105	2	2%	
58	Hartford, CT	67	76	81	5	7%	
62	Bridgeport, CT	89	96	101	5	5%	
90	Danbury, CT	32	30	33	3	10%	
98	New Haven , CT	51	56	61	5	9%	
99	Stamford, CT	80	94	101	7	7%	
106	Providence, RI	64	65	65	0	0%	TBD
110	Norwich , CT	115	113	120	7	6%	
117	New Britain, CT	54	54	57	3	6%	
126	Meriden, CT	16	15	18	3	20%	
245	Newport, RI	55	54	59	5	9%	
250	New London, CT	42	50	55	5	10%	
387	Norwalk , CT	22	21	35	14	67%	
418	Danielson, CT	43	42	42	0	0%	TBD
	Total D7	822	869	933	64	7%	

## 48 Waterbury, CT - Membership Evolution

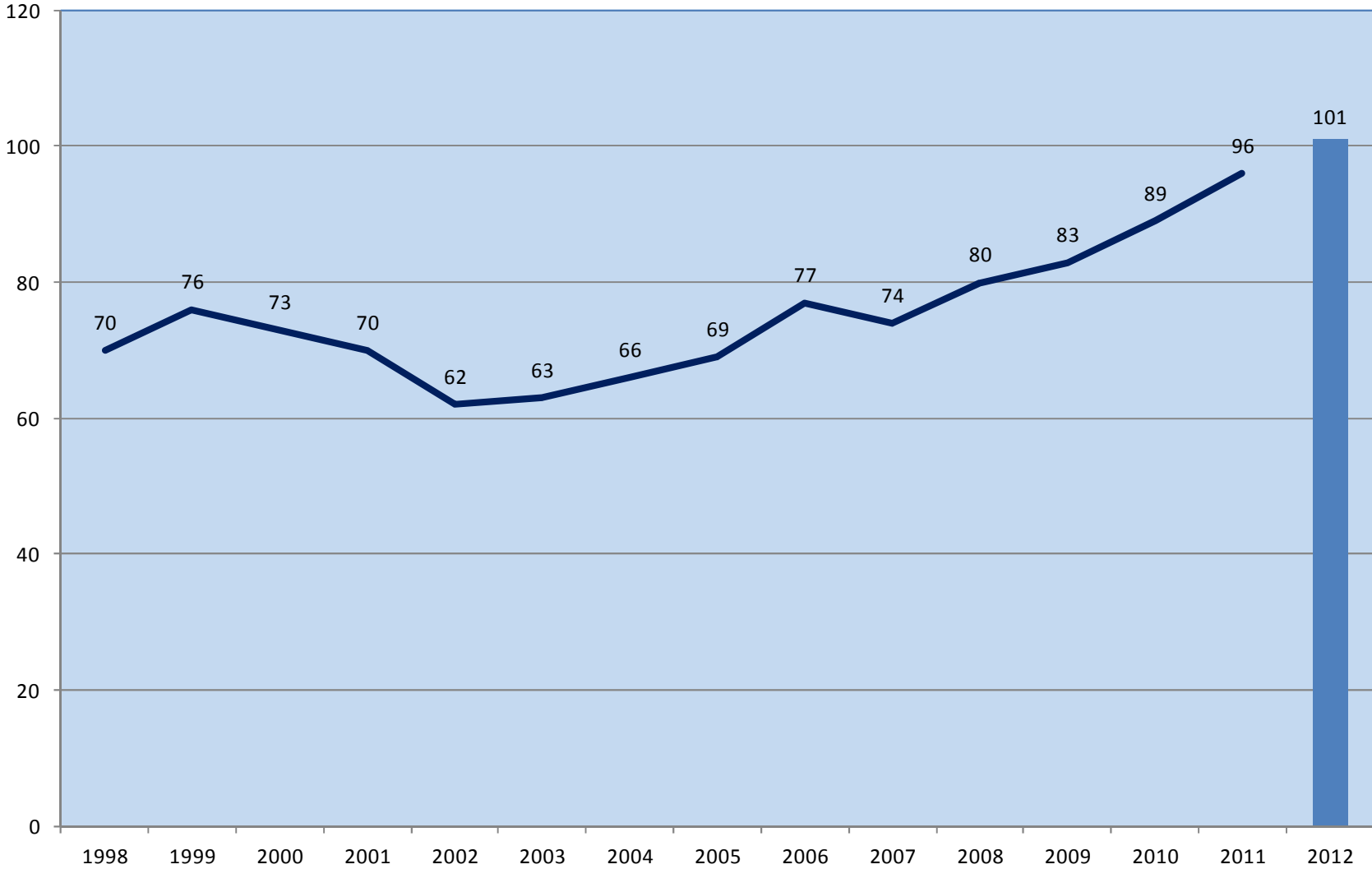




## 58 Hartford, CT - Membership Evolution

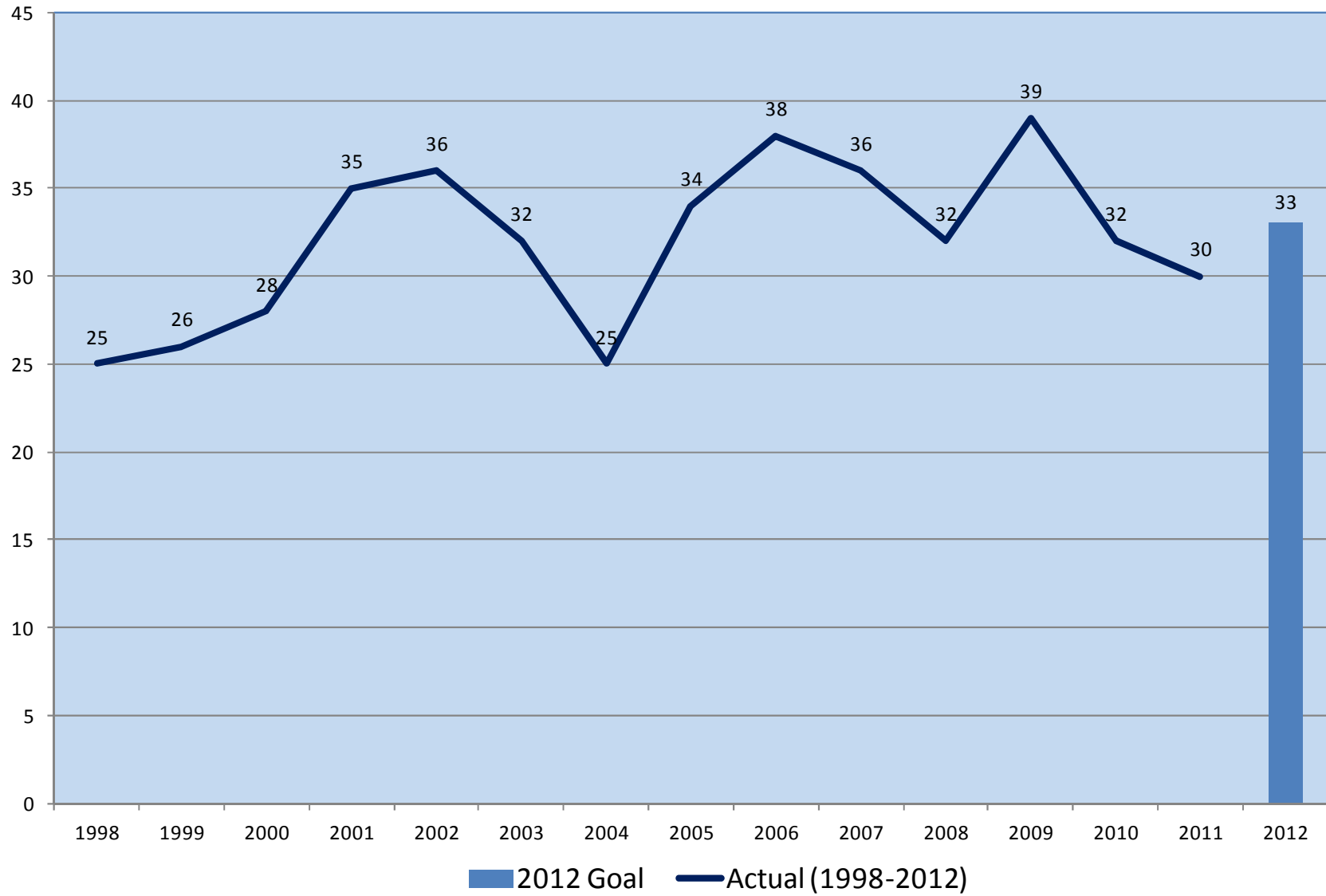


# 62 Bridgeport, CT - Membership Evolution

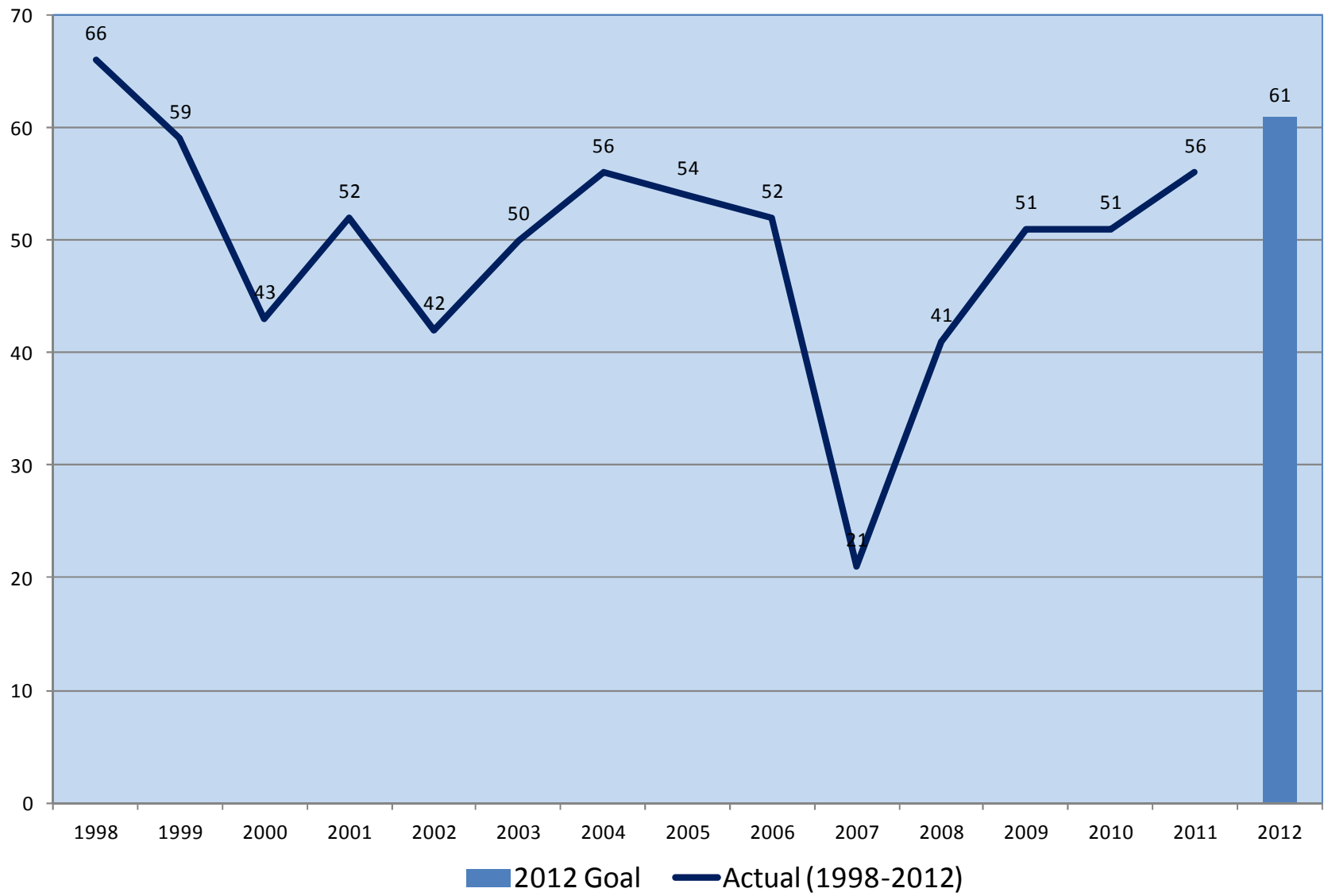


■ 2012 Goal    — Actual (1998-2012)

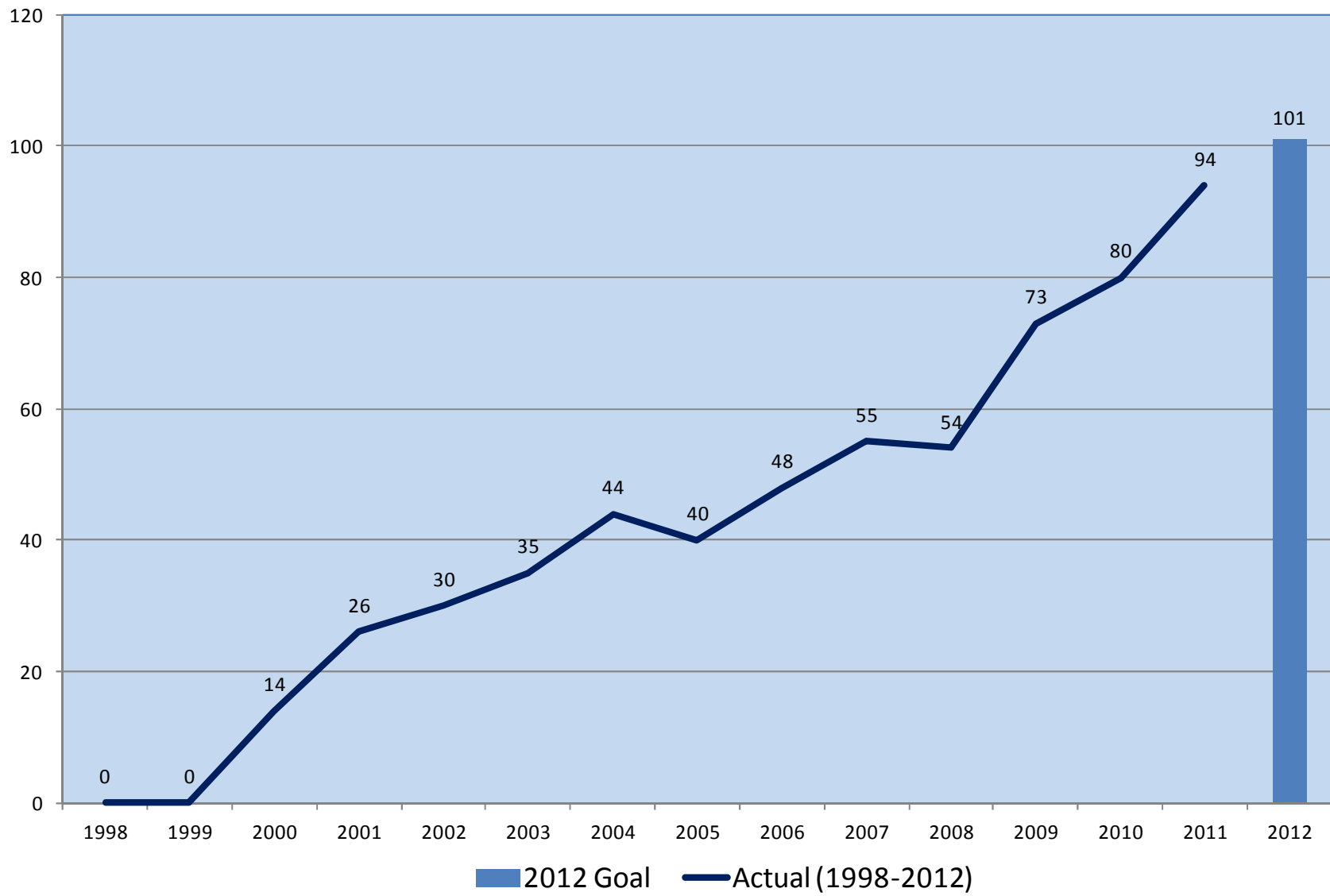
## 90 Danbury, CT - Membership Evolution



## 98 New Haven , CT - Membership Evolution



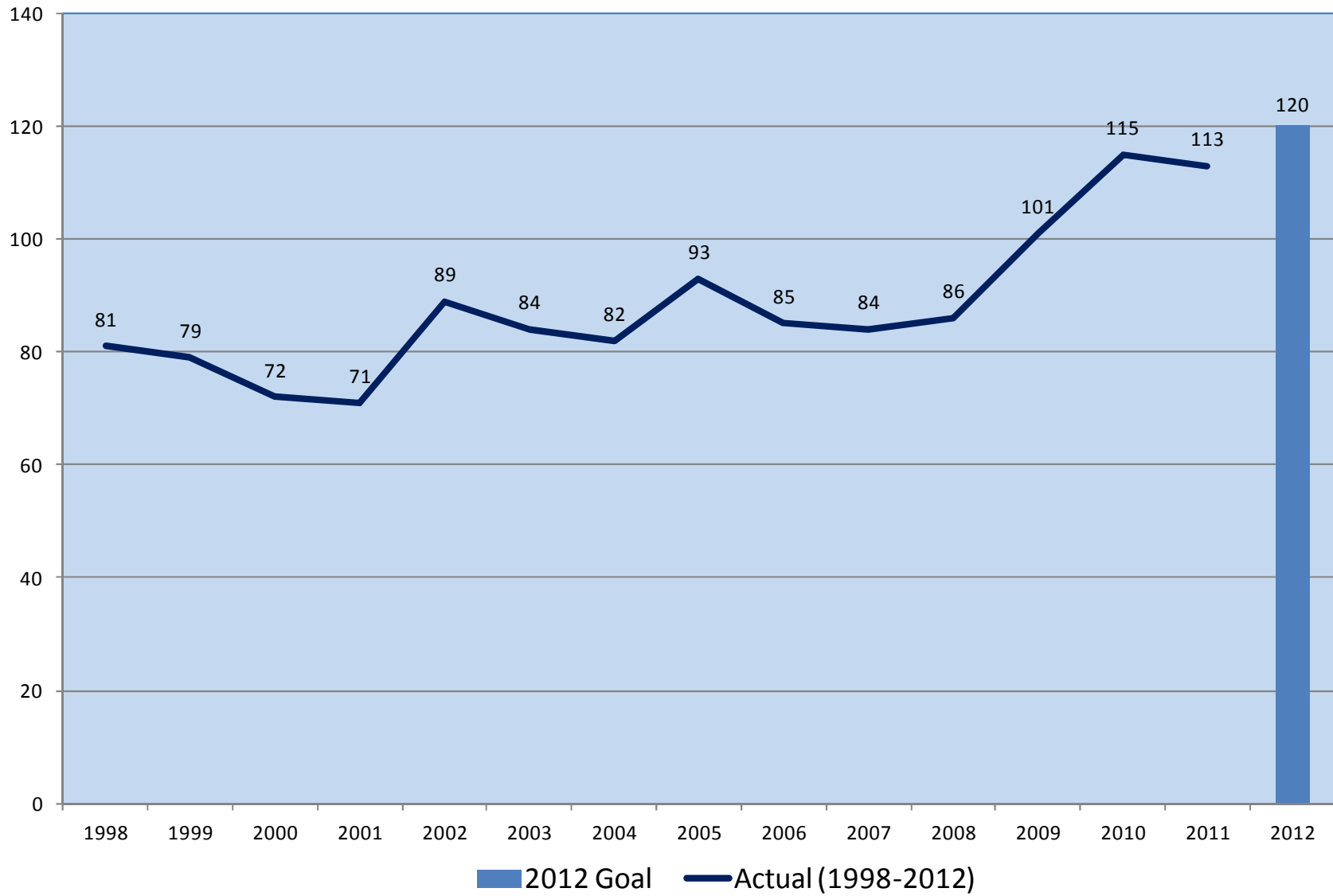
## 99 Stamford, CT - Membership Evolution



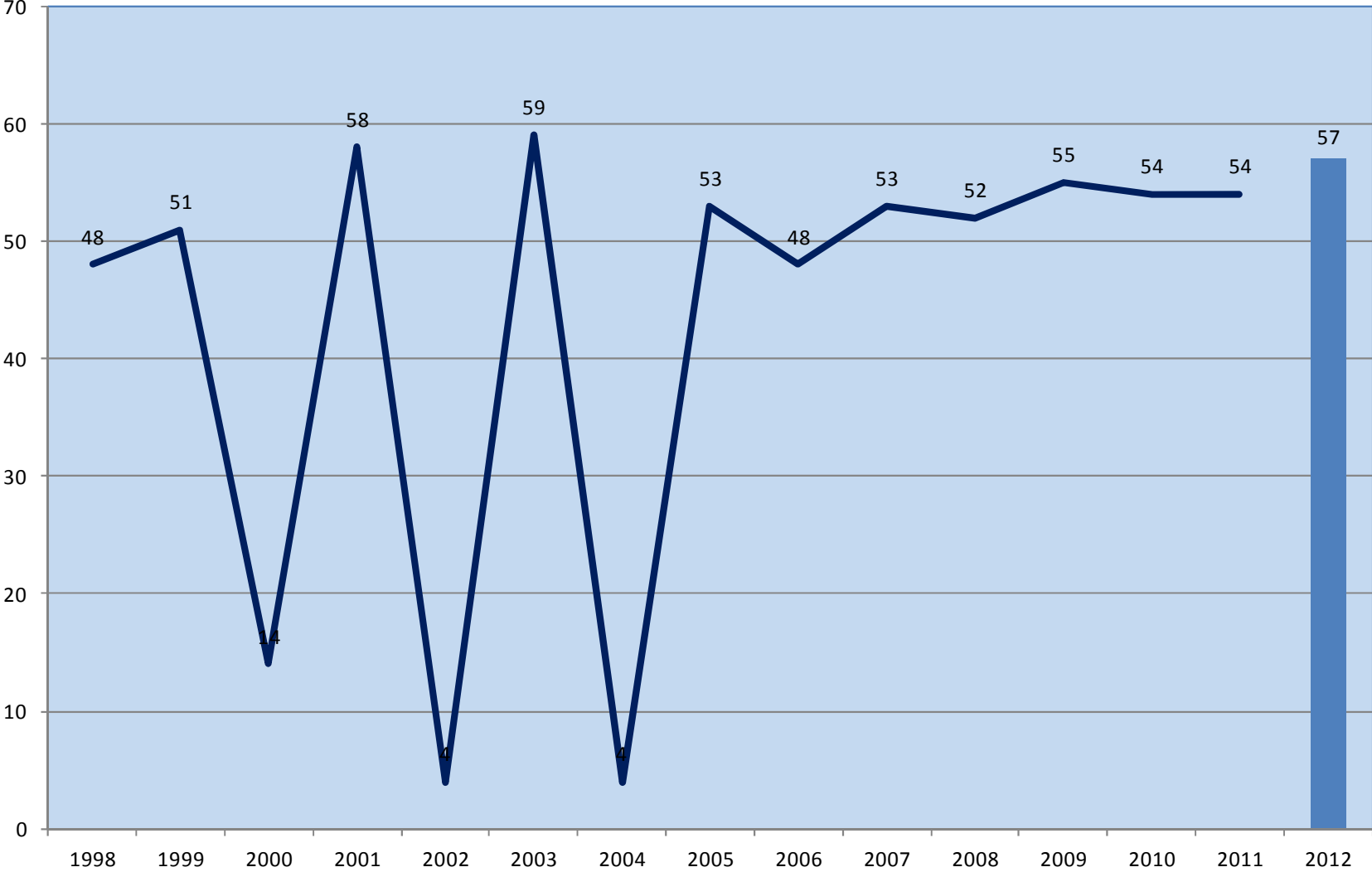
## 106 Providence, RI - Membership Evolution



## 110 Norwich , CT - Membership Evolution



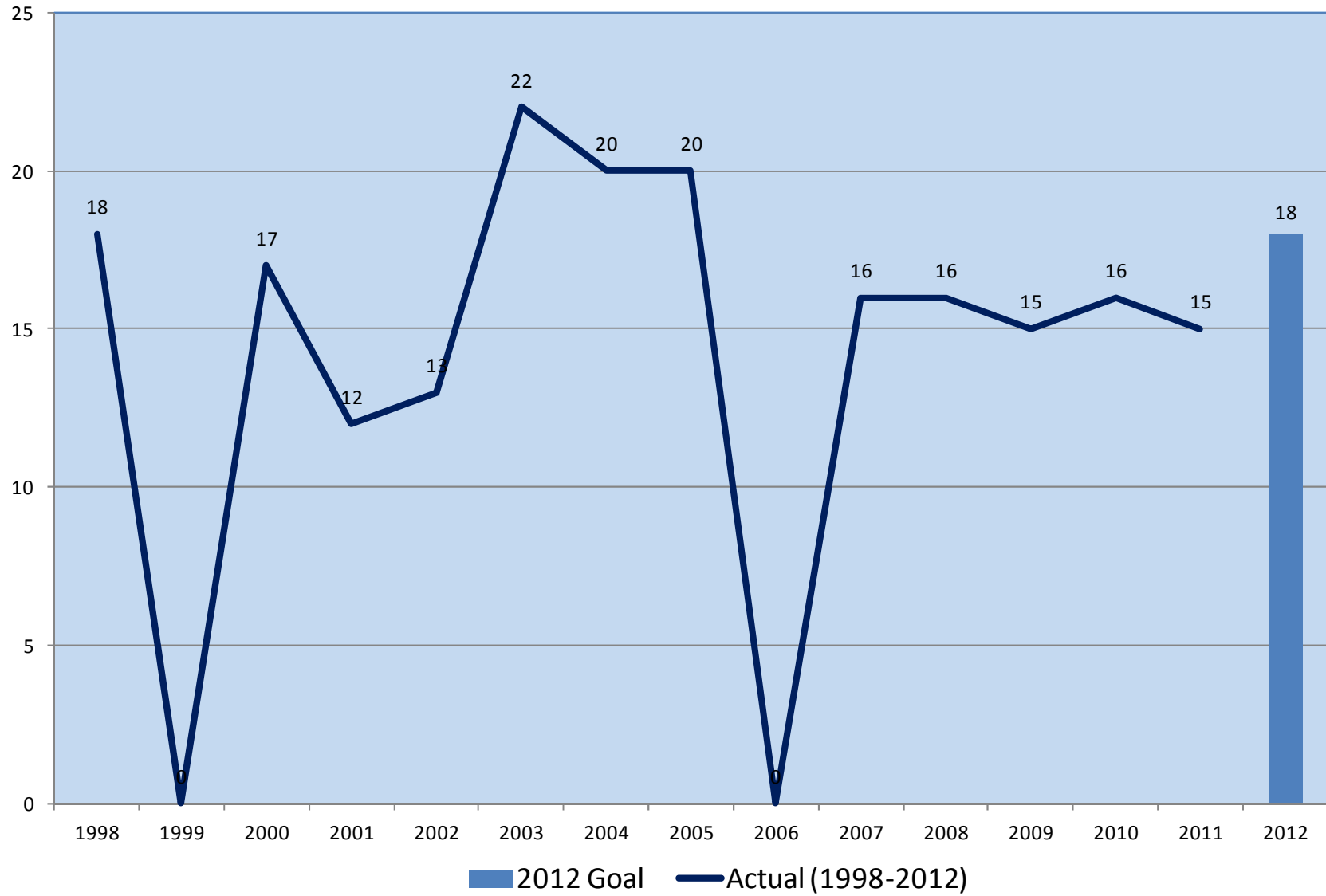
# 117 New Britain, CT - Membership Evolution



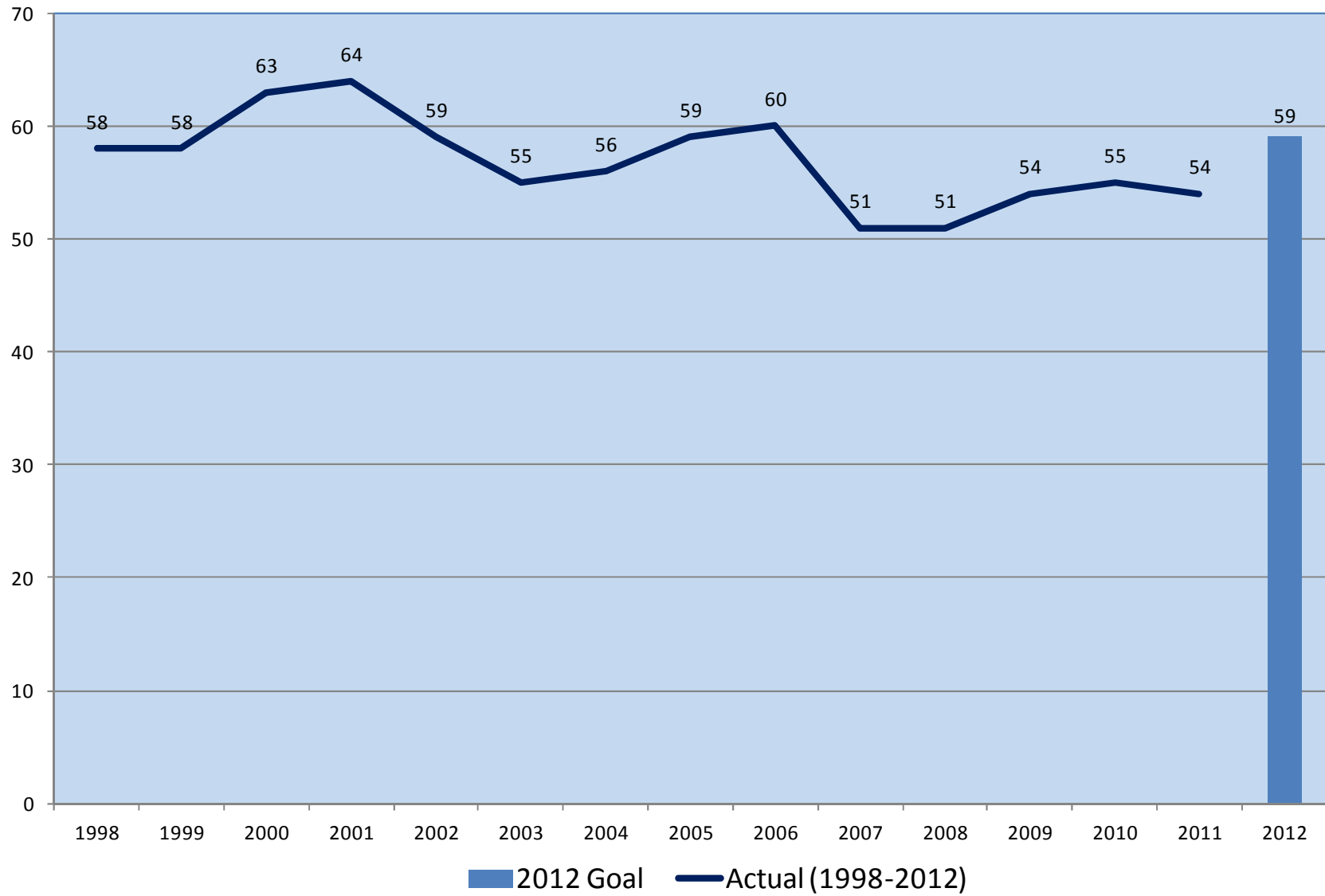
■ 2012 Goal    — Actual (1998-2012)



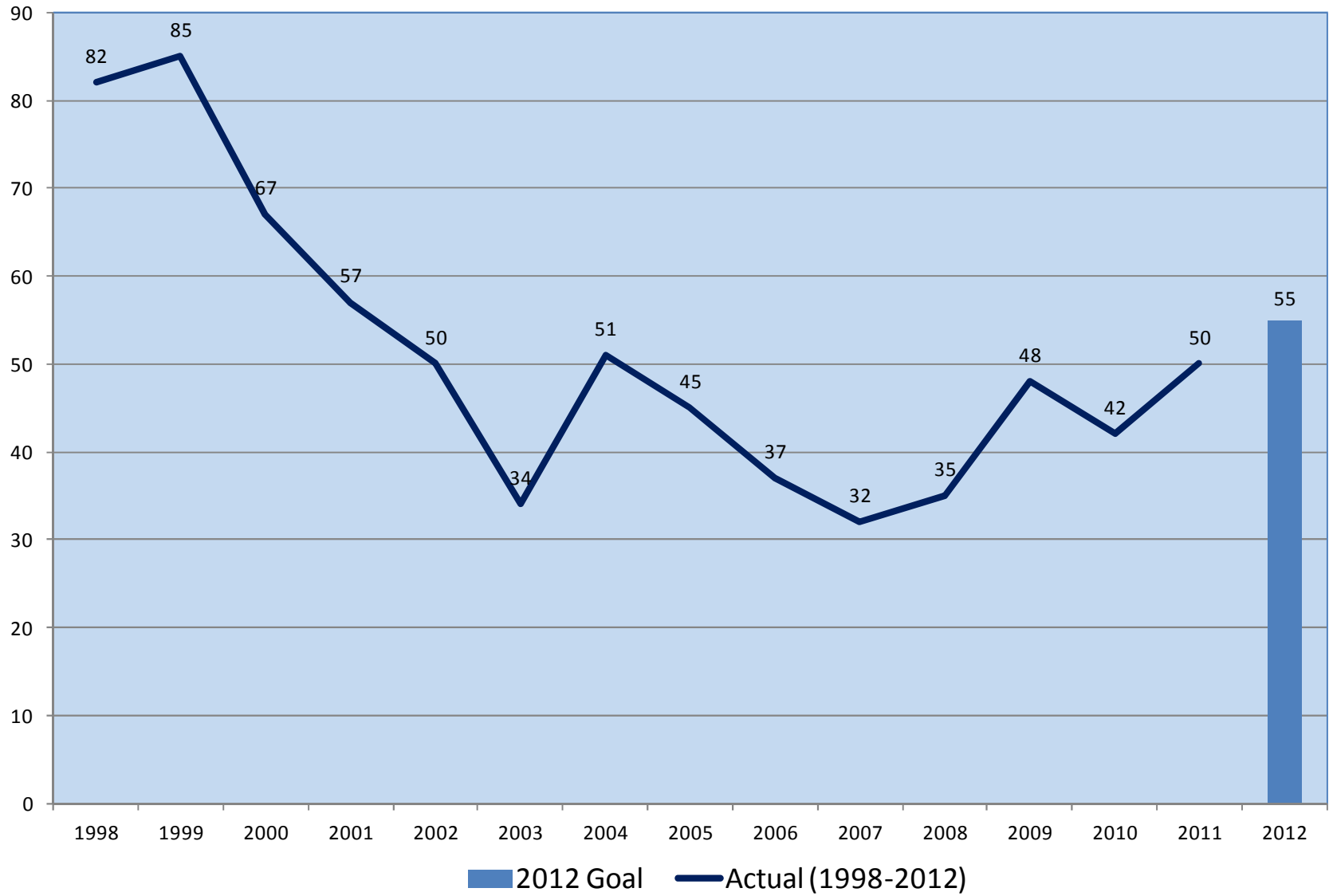
## 126 Meriden, CT - Membership Evolution



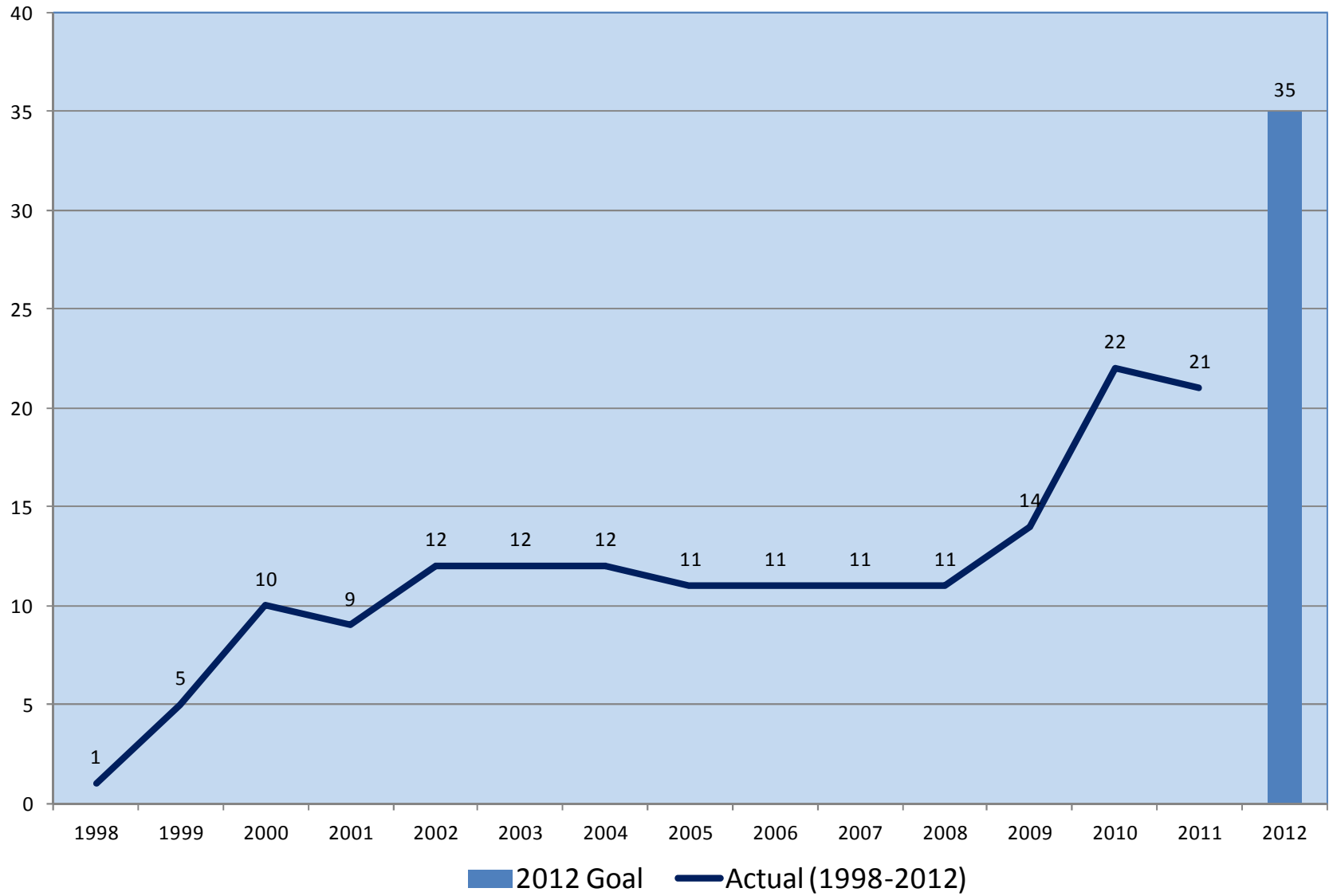
## 245 Newport, RI - Membership Evolution



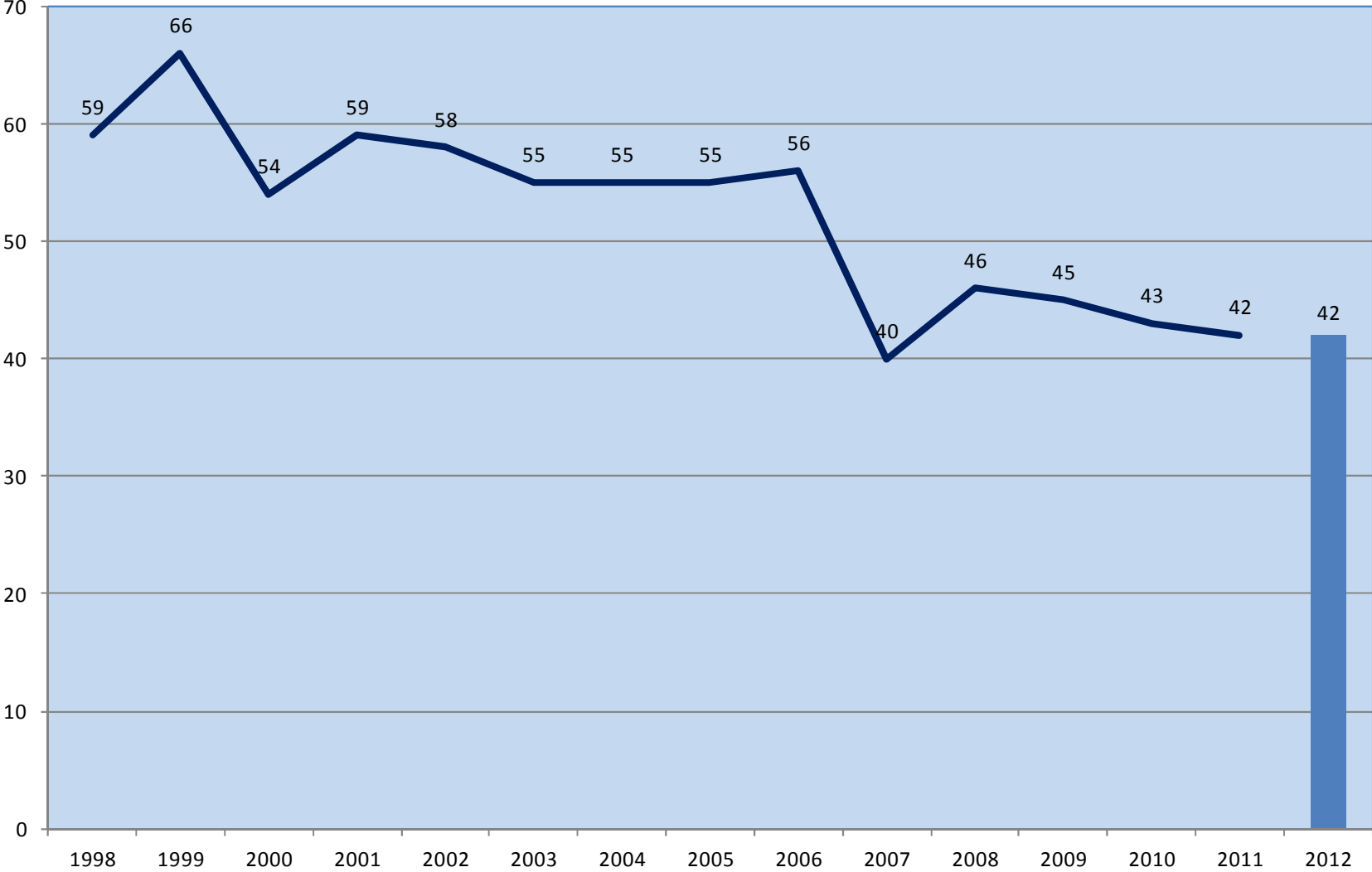
## 250 New London, CT - Membership Evolution



## 387 Norwalk , CT - Membership Evolution



### 418 Danielson, CT - Membership Evolution



■ 2012 Goal    — Actual (1998-2012)